



Office for People With Developmental Disabilities

KATHY HOCHUL
Governor

THEODORE KASTNER, M.D., M.S.
Commissioner

ROGER BEARDEN, J.D.
Executive Deputy Commissioner

September 20, 2021

2022-2027 Capital District Lawn Maintenance Services in Albany, Saratoga, Schenectady, and Warren Counties

Questions and Answers:

Below is a compilation of the questions received for this bid. Questions that were repeated, or of a recurring nature, were consolidated. Thank you very much for your interest.

- 1. Question:** Where do I find out what properties are being bid out for service?

Answer: If you received this Invitation For Bid via email, open the attachment titled IFB CAP 101921. Under the Qualifications and Scope of Work Section, Exhibit A on page 23 lists the site locations up for bid. The Cost Proposal Form on the following page also contains the bid items for this procurement.

Additionally, all NYS Agencies are required to advertise procurement opportunities on the NYS Contract Reporter Website. Vendors can set up an account and request that they receive email notification regarding this and any upcoming bids. Please find the link to the NYS Contract Reporter below.

<https://www.nyscr.ny.gov/>

- 2. Question:** What was the price of the previous contract that was chosen? What was the price per year?

Answer: The table below displays the previous winning bids (annual pricing) that produced contracts for these locations. The last bid had a notably different Scope of Work that included mulch and did not employ seasonal pricing, but rather estimated the number of mowing services at 25 mows per season. The current scope of work does not require mulch to be included within the pricing, which is now structured for seasonal pricing. Please keep this in mind when viewing these figures for comparison purposes:

	All American	Ron Harrington	Jim Jones Excavating	P & T Lawncare
Broadway IRA	\$3,025.00			
East Holocomb IRA			\$4,650.00	
Hillcrest IRA				\$1,990.00
Hubble IRA		\$3,625.00		
Old Post IRA		\$4,375.00		
Wilton Cemetery		\$4,425.00		



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Respectfully,

A handwritten signature in blue ink, appearing to read "Kyle Newton", with a long horizontal flourish extending to the right.

Kyle Newton, CMS 1,
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